

Exclusive Member Benefits

Start Enjoying Exclusive Member Benefits from Your BioFlorida and Fisher Scientific Partnership

All of us on the Fisher Scientific team, part of Thermo Fisher Scientific, are pleased to partner with BioFlorida by serving as your supplier of laboratory products. This year, in addition to the usual benefits outlined below, new members are eligible for incentives applied to qualifying safety products.

The many benefits you will receive as part of the Fisher Scientific and BioFlorida partnership include leveraged buying power for BioFlorida on laboratory and safety supplies, chemicals and reagents, plus a host of services.

Fisher Scientific Contract Benefits

Commodity Discounts

- 50%-plus average discount off list prices
- Aggressive price discounts that leverage the total volume of the collective program membership
- Customized hot list for each member (up to 50 items)

Logistics and Delivery

- No-cost shipping on all standard freight charges, including third-party freight
- Products stocked in state-of-the-art distribution centers
- No fees for ice, integrity packing fees, fuel surcharges, or hazardous materials
- Next-day delivery for most items ordered before 2 p.m.

Member Incentives

- 4% based on the year-over-year growth of annual purchases from our safety catalog
- Financial services, including leasing and rental options to help maximize capital budgets

Proactive Account Management

- Custom member business reviews
- Service level and usage reports
- Contract implementation and compliance guidance



Programs to Help You Thrive

Take advantage of customized programs that fit your needs, from start-up to scale-up.



New Lab Start-Up Program

Get your new lab off to a productive start with special offers on an extensive range of products from leading brands. Go from empty shelves to a fully functioning lab with less hassle and worry. Visit fishersci.com/newlab to learn more.



Unity™ Lab Services

Let our experienced service consultants help you optimize your business processes with assessments, e-commerce initiatives, and inventory and chemical management. Plus, we'll help you outsource non-core functions and stay focused on science. Visit fishersci.com/unitylabservices to learn more.



Sustainability Program

We support your sustainability goals and look for novel ways to continually improve our business processes to help protect the environment. Look for the  icon to find products that are part of our Greener Choice program. Visit fishersci.com/sustainability to learn more.



Small & Specialty Supplier Program

Grow your spend with small and diverse businesses and keep your research on track. We'll work with you to build a custom plan and help you measure and track your spend in specific diversity categories. Visit fishersci.com/smallandspecialtysupplierprogram to learn more.

We look forward to a successful partnership!

Please contact your local Fisher Scientific sales representative or site specialist if you have any questions about BioFlorida's new partner, the Fisher Scientific channel.

Visit fishersci.com to take advantage of your benefits.

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